



NAIROBI BUSINESS VENTURES PLC

FINANCIAL RESULTS FOR THE SIX-MONTH PERIOD ENDED 30TH SEPTEMBER 2024

THE BOARD OF DIRECTORS OF NAIROBI BUSINESS VENTURES PLC IS PLEASED TO ANNOUNCE THE UNAUDITED INTERIM FINANCIAL RESULTS OF THE GROUP AND COMPANY FOR THE SIX-MONTH PERIOD ENDED 30TH SEPTEMBER 2024 AS SET OUT BELOW

CONSOLIDATED AND COMPANY STATEMENTS COMPREHENSIVE INCOME FOR THE SIX-MONTHS PERIOD ENDED 30TH SEPTEMBER 2024				
KES '000	GROUP		COMPANY	
	SEPTEMBER 2024	SEPTEMBER 2023	SEPTEMBER 2024	SEPTEMBER 2023
Trading Business:				
Sales	291,990	543,044	48,858	282,071
Direct and other operating costs	215,318	390,220	46,818	258,058
Gross Profit/(Loss)	76,672	152,824	2,040	24,013
Administrative and other costs	160,965	116,235	1,730	2,283
Profit Before Tax	(84,293)	36,589	310	21,730
Tax Charge	-	4,340	-	-
Profit After Tax	(84,293)	32,249	310	21,730

CONSOLIDATED AND COMPANY STATEMENTS OF FINANCIAL POSITION AS AT 30TH SEPTEMBER 2024				
KES '000	GROUP		COMPANY	
	SEPTEMBER 2024	SEPTEMBER 2023	SEPTEMBER 2024	SEPTEMBER 2023
Portfolio Investments	-		428,756	428,756
Cash and Cash Equivalents	24,541	10,186	2,263	1,262
Inventory	509,498	443,811	8,244	-
Other assets	2,573,164	2,586,874	188,082	243,338
Goodwill (Business combination)	-	-	124,500	124,500
Total Assets	3,107,203	3,040,871	751,845	797,856
Borrowings	622,177	455,698	-	-
Other liabilities	705,736	714,183	80,653	123,119
Total Liabilities	1,327,913	1,169,881	80,653	123,119
Total Equity	1,779,290	1,870,990	671,192	674,737
Share Premium				
Total Capital and Liabilities	3,107,203	3,040,871	751,845	797,856

CONSOLIDATED AND COMPANY STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPTEMBER 2024				
KES '000	GROUP		COMPANY	
	SEPTEMBER 2024	SEPTEMBER 2023	SEPTEMBER 2024	SEPTEMBER 2023
Share Capital	685,957	685,957	676,856	676,855
Share Premium	51,400	51,400	51,400	51,400
Other Reserves	1,770,000	1,770,000		
Retained Earnings	(174,811)	(83,111)	(57,063)	(53,519)
Proposed Dividends	-	-	-	-
Non-Controlling interests				
ADJUSTMENT FOR INVESTMENT IN SUBSIDIARIES	(553,256)	(553,256)		
Total	1,779,290	1,870,990	671,193	674,736

CONSOLIDATED AND COMPANY STATEMENT OF CASH FLOWS FOR THE SIX-MONTH PERIOD ENDED 30TH SEPTEMBER 2024				
KES '000	GROUP		COMPANY	
	SEPTEMBER 2024	SEPTEMBER 2023	SEPTEMBER 2024	SEPTEMBER 2023
Net Cash from Operations	18,122	6,142	202	(41,761)
Net cash used in investing activities	(6,683)	(630)	-	-
Cash generated from/(used in) financing activities	(7,144)	(25,773)	-	-
Opening Cash and Cash Equivalents	20,246	(88,068)	2,061	43,023
Closing cash and cash equivalents	24,541	(108,329)	2,263	1,262

INTRODUCTION

We hereby present the Half Year un-audited financial results of the Group and Company, for the Period 1st April 2024 to 30th September 2024.

FINANCIAL PERFORMANCE

Group Performance

The first half of the 2024/25 financial year witnessed continued tough economic conditions. For the first time since the acquisition of NBV by the Delta Group, this has impacted NBV's general performance. The trading division and the truck maintenance division were impacted negatively but there was positive movement in the aviation division.

Trading Division

NBV trading which is carried out by NBV PLC was negatively impacted by the general economy and the VAT situation in the country. The delays in payments for goods sold coupled with the government's inability to resolve the VAT situation has began to have a negative impact on NBV's working capital position and therefore NBV decided to pause trading for the time being until the situation improves.

Truck Maintenance Division

This business is carried out by Delta Automobile Limited. DAL's performance was generally affected by challenges in the logistics sector. The industry has historically been hit by rising operating costs, high maintenance costs, rising finance and flat revenues. However, we are hopeful that the lowering of interest rates will have a positive impact on the industry's outlook.

In the meantime, DAL is changing its strategy to develop a more sustainable model. DAL has hitherto focused on heavy commercial vehicles with emphasis on European models. DAL will diversify into Asian brands as well which have a strong presence in East Africa. DAL will also open up its services to smaller vehicles in order to increase its total addressable market. This is expected to address the concentration risk that comes with focus on the heavy commercial vehicles business.

Aviation

Aviation carried out under Air Direct Connect had the best 6 months since the acquisition. ADC has managed to secure some stable business which has allowed it to invest in new equipment and hire additional staff to support its growth. The company continues to pursue additional opportunities in the region that it has identified in our nascent aviation industry.

Dividend

The Board of Directors did not declare any dividend for the period under review

By order of the Board
Haresh V Soni
Chief Executive Officer
Dt. 27.12.2024